YOU’RE INVITED TO THE ALLIANT SYSTEMS CUSTOMER CONFERENCE!

Alliant Systems™
The Leader in Route Automation

CUSTOMER CONFERENCE 2019
OCTOBER 16th – 18th, 2019
OMNI FORT WORTH HOTEL | FORT WORTH, TX

2019 CONFERENCE SPONSORS

REGISTRATION IS OPEN!
PLEASE JOIN ALLIANT SYSTEMS AND OTHER INDUSTRY PEERS FOR AN INFORMATIVE AND PRODUCTIVE MEETING. WE’LL REVIEW UPDATES TO OUR CURRENT PRODUCTS, PROVIDE TRAINING SESSIONS, AND INTRODUCE SOME NEW THINGS, TOO!

GENERAL SESSION

During this year’s general session, Alliant Systems will provide a company update and also review new features of the system that are available and can be implemented immediately. We’ll also provide an update on key initiatives that we’re working on for the future.

**Build Your Own Contract or Rental Agreement** - Automate the process of generating agreements and renewals by designing your own contracts and defining the information that displays on them.

**CRM Web Application** - This web-based product is an extension of Alliant CRM - it’s available now and can run on any device with a web browser.

**Alliant Online 2.0** - The rewrite of Alliant Online is underway and will be mobile-friendly, feature a modern design and will support customer-driven credit card payments.

**Alliant Route Accounting 3.0** - Alliant is in the early stages of the design process for the next generation of route accounting. We will provide an update on some of our preliminary thoughts on the design, potential changes to the underlying database and other enhancements that may be included in the new design.
ALLIANT BREAKOUT SESSIONS

• **GETTING MORE OUT OF ALLIANT** – This session will focus on features and enhancements that have been added to the system to help operators run their business more efficiently. You’ll leave this session armed with some fabulous tools to take back and implement for your organization immediately!

• **INDUSTRIAL OPERATORS - WHAT'S NEW - Q&A** – This session will focus on new features available for the industrial segment of the market, including uniform rental, dust control and recurring disposable sales such as paper products. There will be a Q&A during the last part of the session.

• **LINEN OPERATORS - WHAT'S NEW - Q&A** – This session will cover new features available for operators whose primary business is hospitality linen and other flat goods. There will be a Q&A during the last part of the session.

• **ASK ALLIANT** – The Ask Alliant session will be conducted in a group setting. It’s your opportunity to ask the Alliant representatives questions about the system and also learn what questions other operators have. If time permits, we may break into smaller groups to cover topics that may be of interest to specific attendees.

SUPPLIER BREAKOUT SESSIONS

• **CREATING CUSTOM REPORTS**
  – Matt Stearly– Infinite Solutions
  – Jay Seiver– Alliant Systems

Do you ever find yourself needing a new report quickly? Are you aware that the version of SQL Server currently running your Alliant application already includes a fantastic report writer - SQL Server Reporting Services (SSRS)? In this session, Matt Stearly from Infinite Solutions will team up with Jay Seiver from Alliant Systems to show you how SSRS can be used to generate external reports using data from your Alliant database. In addition to creating key, custom reports for your organization, Matt will also demonstrate how those reports can be published internally or emailed to specific personnel on a predetermined schedule.

• **MANAGING CREDITS & RENTAL AGREEMENTS**
  – Aaron Hampton – Performance Matters

Managing customer credits and customer agreements are both critical to your company’s cash flow and valuation. In today’s service-driven market, it can feel like issuing credits is simply a part of doing business. Or is it? Learn how to get the most out of your Alliant system by understanding the difference between credits you can control versus those you can’t. In this session, Aaron Hampton from Performance Matters will show you how to get started and focus on limiting controllable credits. This session will also include methods and best practices to maintain and extend existing customer agreements to protect your company’s cash flow and overall valuation.
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AGENDA
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WEDNESDAY, OCTOBER 16th
5:30 PM – 7:00 PM ......................... WELCOME RECEPTION

THURSDAY, OCTOBER 17th
7:00 AM – 8:00 AM ................................. BREAKFAST BUFFET
8:00 AM – 9:30 AM ................................. GENERAL SESSION
9:30 AM – 9:45 AM ................................. BREAK
9:45 AM – 10:45 AM ................ ALLIANT BREAKOUT SESSIONS
10:45 AM – 11:00 AM ................................. BREAK
11:00 AM – 12:00 PM ................ ALLIANT BREAKOUT SESSIONS
12:00 PM – 1:00 PM ................................. LUNCH
1:15 PM – 2:15 PM ................ SUPPLIER BREAKOUT SESSIONS
2:15 PM – 3:15 PM ................ ALLIANT BREAKOUT SESSIONS
3:15 PM – 3:30 PM ................................. BREAK
3:30 PM – 4:30 PM ................ ALLIANT BREAKOUT SESSIONS
6:30 PM ............................... COCKTAILS & APPETIZERS, DINNER - 7:00 PM

FRIDAY, OCTOBER 18th
7:00 AM – 8:00 AM ................................. BREAKFAST BUFFET
8:00 AM – 9:00 AM ................ SUPPLIER BREAKOUT SESSIONS
9:00 AM – 9:15 AM ................................. BREAK
9:15 AM – 10:15 AM ................ ALLIANT BREAKOUT SESSIONS

ADJOURN CONFERENCE